

**South Natomas TMA™
Board of Directors Meeting
Wednesday, December 7, 2016
Meeting Minutes**

I. Call to Order

SNTMA Secretary Bill Vanderslice called the meeting to order at approximately 7:31AM on Wednesday, December 7, 2016 in the First Floor Conference Room at 2150 River Plaza Drive in Sacramento, CA. Attending were Christopher Antonucci, Jennifer Elwood, Kendra Murray, David Pavolko, Derrick Tsang (via telephone), Bill Vanderslice and SNTMA staff Stephanie Merten and Jason Vitaich, with Cristopher Gibson of Patrick & Buzarellos.

II. Approval of Previous Meeting's Minutes

A motion was made to approve the November 2, 2016 Board Meeting Minutes. The motion was moved by Kendra Murray, seconded by Chris Antonucci. The motion passed unanimously, 6:0.

III. New Business

A motion was made by Kendra Murray to approve the Third Quarter 2016 SNTMA financials (See attachment "A"). The motion was seconded by Bill Vanderslice. The motion was passed unanimously, 6:0.

At approximately 8:05 a.m., the SNTMA Board went into closed Executive Session. Out of that session, the following action was reported;

A motion was made to approve the annual bonuses for the SNTMA Membership Services Manager and Executive Director, as allocated in the 2016 SNTMA Budget. The motion was moved by Jennifer Elwood and seconded by Christopher Antonucci. The motion passed unanimously, 6:0.

Executive Director Jason Vitaich delivered the following report:

- 2017 dues invoicing preparation are going well; November 9th Dues Increase Coffee Hour sparsely attended; some calls and emails regarding the 2017 dues increase have been received.
- 2017 invoices to be mailed out in late December.

Stephanie Merten delivered the following Membership Report:

- **Commuter Club**
 - Commuter Club is working well.
- **Campaigns and events promoted through the Commuter Club**
 - 11/8 email to all Commute Coordinators regarding SNTMA Dues Increase Coffee Hour reminder

- 11/16 monthly email to all Commute Coordinators regarding SNTMA programs and benefits
- **Programs**
 - Thirty-Six Carpool subsidies awarded in November
 - Twenty Low Emissions subsidies awarded in November
 - Five Transit subsidies awarded in awarded in November
 - Three AMTRAK subsidies awarded in November
 - Two Bicycle Maintenance subsidies awarded in November
 - Three hundred sixty-nine Facebook “Likes”
 - Two people/four entries for November Monthly Facebook contest
 - November 1st Commuter Club Breakfast – Twenty-two RSVPs, fifteen people attended – topic was Holiday Security Issues
 - November 2nd – KPMG Smart Cycling Clinic – seven attendees
 - November 11th – BOLDT Company Smart Cycling Clinic – eight attendees
- **Meetings**
 - November 2nd – TDM Task Force – starting on May Is Bike Month and moving to quarterly meetings in 2017
 - November 9th – Dues Increase Coffee Hour
- **Other**
 - None
- **December Activities**
 - Deliver Commute Coordinator and Property Manager end of year gifts, subsidy checks, Facebook prizes and gas cards
 - 2017 Planning
- **2017**
 - 2/28 Commuter Club Breakfast
 - 3/15 SNTMA Annual Meeting – Keynote Speaker Sam Shelton, SACOG,
 - Sacramento Bike Share Program
 - 4/19 Commuter Club Breakfast

IV. Adjourn

The meeting adjourned at approximately 8:28 AM. The next SNTMA Board meeting is scheduled for Wednesday, January 4, 2017 at 7:30 AM at 2150 River Plaza Drive, Sacramento, CA.

Respectfully submitted,

Bill Vanderslice
SNTMA Secretary

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Financial Position
 As of September 30, 2016

Substantially All Disclosures Required by GAAP Omitted

	<u>Sep 30, 16</u>
ASSETS	
Current Assets	
Checking/Savings	
10100 · Checking - River City Bank	6,853.75
10200 · Liquid CD - River City Bank	19,189.17
10400 · PayPal	1,669.42
10900 · Money Market - Merrill Lynch	80,176.71
Total Checking/Savings	107,889.05
Accounts Receivable	
11000 · Accounts Receivable	38,873.83
11507 · Tenant Dues 2010	350.00
Total Accounts Receivable	39,223.83
Other Current Assets	
12505 · Employee Cash Advance	25.88
12501 · Prepaid Rent	729.43
11030 · Prepaid Expenses	4,350.00
Total Other Current Assets	5,105.31
Total Current Assets	152,218.19
Fixed Assets	
13000 · Furniture and Equipment	4,175.97
13500 · Accumulated Depreciation	-2,871.39
Total Fixed Assets	1,304.58
Other Assets	
18000 · Merrill Lynch Reserve Account	42,658.25
18013 · CD Goldman Sachs 2/27/17 1.0%	24,989.98
18099 · ML Unrealized Net Gain/Loss	23.97
Total Other Assets	67,672.20
TOTAL ASSETS	221,194.97
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
20210 · Visa Credit Card	972.50
Total Credit Cards	972.50
Other Current Liabilities	
20300 · Accrued Wages	14,473.24
20400 · Deferred Revenue	51,177.53
20700 · 401(k) Payable	-1,415.38
Total Other Current Liabilities	64,235.39
Total Current Liabilities	65,207.89
Total Liabilities	65,207.89
Equity	
39000 · Net Assets	227,908.27
Net Income	-71,921.19
Total Equity	155,987.08
TOTAL LIABILITIES & EQUITY	221,194.97

No assurance is provided on this financial statement.

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
 SUPPLEMENTAL Statement of Activities**
 January through September 2016

	Jul - Sep 16	Budget	Jan - Sep 16	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
40102 · Tenant Dues	51,177.54	53,750.00	159,230.37	161,250.00	215,000.00
40103 · Developer Dues	0.00	3,750.00	4,131.47	11,250.00	15,000.00
40105 · SACOG Grant	0.00	7,643.50	19,874.00	22,930.50	30,574.00
40107 · SACOG Bike Month Reimbursements	413.13	0.00	413.13	700.00	700.00
40108 · TIER II - SACOG	0.00		5,750.00		
40109 · Sac Metro Air Quality Grants	0.00		4,500.00		
Total Income	51,590.67	65,143.50	193,898.97	196,130.50	261,274.00
Expense					
Gross Profit	51,590.67	65,143.50	193,898.97	196,130.50	261,274.00
Administrative Expenses					
Salaries and Wages					
50100 · Salary - Executive Director	20,438.25	18,978.78	58,395.00	56,936.34	75,915.12
50110 · Bonus - Executive Director	0.00	0.00	0.00	0.00	3,000.00
50120 · Salary - Member Services Mgr	13,636.21	12,662.82	38,960.60	37,988.46	50,651.28
50130 · Bonus - Member Services Mgr	0.00	0.00	0.00	0.00	1,500.00
Total Salaries and Wages	34,074.46	31,641.60	97,355.60	94,924.80	131,066.40
Payroll Expenses					
50300 · Employee Benefits	3,203.34	3,300.00	12,713.21	9,900.00	13,200.00
50325 · Payroll Fees - Staff Resources	476.98	825.00	2,411.90	2,475.00	3,300.00
50350 · Payroll Taxes	2,604.00	2,419.50	8,014.01	8,335.50	10,986.00
50400 · Worker's Compensation Insurance	910.39	949.26	1,328.39	2,847.78	3,797.04
50425 · 401(k) Match	1,022.21	416.00	2,920.60	1,247.00	1,703.00
Total Payroll Expenses	8,216.92	7,909.76	27,388.11	24,805.28	32,986.04

For Management Purposes Only

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
 SUPPLEMENTAL Statement of Activities**
 January through September 2016

Ordinary Income/Expense	Jul - Sep 16	Budget	Jan - Sep 16	YTD Budget	Annual Budget
Total Administrative Expenses	42,291.38	39,551.36	124,743.71	119,730.08	164,052.44
Operating Expenses					
51000 - Automobile Expense	0.00	240.00	0.00	720.00	960.00
51005 - Board Member Gifts	0.00	0.00	0.00	500.00	500.00
51010 - Business Tax	0.00	0.00	0.00	110.00	110.00
51015 - Depreciation	187.00	90.00	561.00	270.00	360.00
51025 - Dues and Subscriptions	265.00	0.00	265.00	1,057.00	1,057.00
51050 - Insurance	2,215.00	0.00	2,215.00	2,100.00	2,100.00
51700 - Meals and Entertainment	31.90	150.00	286.03	450.00	600.00
51725 - Office Expense	742.30	600.00	2,712.15	1,800.00	2,400.00
51730 - Professional Fees					
53401 - Accounting	275.00	1,050.00	3,245.00	3,150.00	4,200.00
53403 - Audit	0.00	0.00	0.00	5,200.00	5,200.00
53404 - Computer Administration (IT)	0.00	300.00	450.00	900.00	1,200.00
53405 - Legal	0.00	150.00	550.00	450.00	600.00
43406 - Bank Service and Finance Fees	3.64		285.09		
Total 51730 - Professional Fees	278.64	1,500.00	4,530.09	9,700.00	11,200.00
51735 - Rent	2,086.53	2,040.00	6,156.48	6,030.00	8,070.00
51750 - Staff Seminars and Travel	0.00	150.00	33.50	2,450.00	2,600.00
52300 - Telephone and Utilities	1,466.48	720.00	4,270.97	2,790.00	3,510.00
Total Operating Expenses	7,272.85	5,490.00	21,030.22	27,977.00	33,467.00

For Management Purposes Only

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
 SUPPLEMENTAL Statement of Activities**
 January through September 2016

Ordinary Income/Expense	Jul - Sep 16	Budget	Jan - Sep 16	YTD Budget	Annual Budget
Memberships Programs & Outreach					
Subsidies					
51200 · Guaranteed Ride Home	71.80	150.00	183.74	450.00	600.00
51400 · Vanpool Subsidy	0.00	330.00	0.00	990.00	1,320.00
51450 · Carpool Subsidy	6,100.00	5,250.00	19,242.92	15,750.00	21,000.00
51475 · RT Pass Subsidy	400.00	2,250.00	2,000.00	6,750.00	9,000.00
51500 · Transit					
51501 · Amtrak	600.00	750.00	2,100.00	2,250.00	3,000.00
51500 · Transit - Other	400.00		600.00		
Total 51500 · Transit	1,000.00	750.00	2,700.00	2,250.00	3,000.00
56010 · Bike Subsidy - Purchase	0.00	0.00	14,553.72	14,400.00	14,400.00
56015 · Bike Subsidy - Maintenance	1,200.00	3,600.00	6,200.00	10,800.00	14,400.00
56055 · Capital Improvements Program	0.00	3,750.00	0.00	11,250.00	15,000.00
56066 · Residential Car Charging Subsidy	2,224.00	0.00	5,471.10	10,000.00	10,000.00
56067 · Walking Subsidy	0.00	0.00	900.00	3,600.00	3,600.00
56068 · High Efficiency Auto Subsidy	3,150.00	3,000.00	11,450.00	9,000.00	12,000.00
56069 · Commuter Bike Subsidy-Purchase	0.00		824.56		
Total Subsidies	14,145.80	19,080.00	63,526.04	85,240.00	104,320.00
Programs					
56005 · Bike Safety Clinics	100.00	300.00	700.00	900.00	900.00

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
 SUPPLEMENTAL Statement of Activities**
 January through September 2016

	Jul - Sep 16	Budget	Jan - Sep 16	YTD Budget	Annual Budget
Ordinary Income/Expense					
56008 · Bike Share Program	412.28	0.00	1,236.84	3,750.00	3,750.00
Total Programs	512.28	300.00	1,936.84	4,650.00	4,650.00
Outreach					
51505 · Property Manager Appreciation	0.00	0.00	0.00	0.00	700.00
51595 · Marketing and Promotion Mat.					
52550 · Ice Cream Socials	1,211.61	970.00	1,617.92	1,940.00	1,940.00
51595 · Marketing and Promotion Mat. - Other	852.43	3,305.00	7,984.98	10,695.00	12,950.00
Total 51595 · Marketing and Promotion Mat.	2,064.04	4,275.00	9,602.90	12,635.00	14,890.00
51600 · Commuter Club					
51590 · Commuter Club Incentives	200.00	375.00	870.42	1,125.00	1,500.00
52541 · CC Website Development	52.00	498.00	6,635.50	1,494.00	2,000.00
Total 51600 · Commuter Club	252.00	873.00	7,505.92	2,619.00	3,500.00
51804 · Annual Meeting					
51808 · Annual Member Recognition	0.00	0.00	0.00	0.00	2,100.00
51804 · Annual Meeting - Other	0.00	0.00	3,405.87	5,000.00	5,000.00
Total 51804 · Annual Meeting	0.00	0.00	3,405.87	5,000.00	7,100.00
52400 · Sponsorship	1,000.00	500.00	1,000.00	935.00	935.00
56002 · Bike Commute Month	40.00	0.00	1,253.13	1,500.00	1,500.00
56003 · Quarterly Educational Lunches	554.70	400.00	800.45	1,200.00	1,600.00
56070 · Facebook Contests and Incentive	175.00	480.00	1,338.00	1,890.00	2,370.00
Total Outreach	4,085.74	6,528.00	24,906.27	25,779.00	32,595.00
Total Membership Programs & Outreach	18,743.82	25,908.00	90,369.15	115,669.00	141,565.00

For Management Purposes Only

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
 January through September 2016

	Jul - Sep 16	Budget	Jan - Sep 16	YTD Budget	Annual Budget
Ordinary Income/Expense					
Total Expense	68,308.05	70,949.36	236,143.08	263,376.08	339,084.44
Net Ordinary Income	-16,717.38	-5,805.86	-42,244.11	-67,245.58	-77,810.44
Other Income/Expense					
Other Income					
Unrealized Net Gain/Loss	-63.50		-7.77		
40200 - Interest Income	141.69	360.00	518.69	1,080.00	1,440.00
Total Other Income	78.19	360.00	510.92	1,080.00	1,440.00
Other Expense					
56065 - Major Capital Improvements	0.00	7,500.00	30,000.00	22,500.00	30,000.00
Suspense	0.00		188.00		
Total Other Expense	0.00	7,500.00	30,188.00	22,500.00	30,000.00
Net Other Income	78.19	-7,140.00	-29,677.08	-21,420.00	-28,560.00
Net Income	-16,639.19	-12,945.86	-71,921.19	-88,665.58	-106,370.44

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
 Quarterly Investment Policy Report
 As of September 30, 2016

Business Banking Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Cash in River City Checking	\$ 6,853.75	Cash/Cash Eqv	0.0.0%	NA
Business Banking Account SubTotal	\$ 6,853.75			
Business Checking Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Cash in PayPal	\$ 1,669.42	Cash/Cash Eqv	0.0.0%	NA
Business Checking Account SubTotal	\$ 1,669.42			
Operating Reserve Account	Total	Investment Type	Investment Return (APR)	Maturity Date
River City Bank Liquid CD	\$ 19,189.17	Cash/Cash Eqv	0.31%	Monthly
Merrill Lynch Money Market	\$ 80,176.71	Cash/Cash Eqv	0.08%	NA
Operating Reserve Account SubTotal	\$ 99,365.88			
Capital Investment Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Merrill Lynch Reserve Account	\$ -	Cash/Cash Eqv	NA	NA
CD Goldman Sachs 2/27/17 1.0%	\$ 42,658.25	Fixed	1.00%	2/27/2017
Change in Investment Value	\$ 24,989.98			
Capital Investment Account Subtotal	\$ 67,648.23			
Grand Total	\$ 175,537.28			

Average Monthly Revenue Estimate \$ 21,772.83
 Average Monthly Expense Estimate \$ 30,000.00

Account	Total (\$)	Cash Flow Guidelines		
		Months Available	Minimum	Maximum
Business Banking Account	\$ 6,854	0.2	2	4
Business Checking Account	\$ 1,669	0.1		
Operating Reserve Account	\$ 99,366	3.3	4	12
Capital Investment Account	\$ 67,648	2.3	0	6
Total	\$ 175,537			

Account	Total (\$)	Asset Allocation Guidelines		
		Percentage	Minimum	Maximum
Cash/Cash Equivalent	\$ 107,889	45%	50%	100%
Fixed Income	\$ 67,648	28%	0%	40%
Equity	\$ 65,208	27%	0%	10%
Total	\$ 240,745			

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
A/R Aging Summary
 As of September 30, 2016

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
AECOM	0.00	0.00	0.00	0.00	5,954.00	5,954.00
American Funds-c	0.00	0.00	0.00	0.00	0.00	0.00
American Income Life Insurance Company	0.00	0.00	0.00	0.00	1,050.00	1,050.00
Anixter	0.00	0.00	0.00	0.00	350.00	350.00
California Human Development	0.00	0.00	0.00	0.00	610.80	610.80
California Professional Firefighters	0.00	0.00	0.00	0.00	10,000.00	10,000.00
Comcast	0.00	0.00	0.00	0.00	1,385.60	1,385.60
CQEL	0.00	0.00	0.00	0.00	525.00	525.00
Dan Parrish Insurance Services	0.00	0.00	0.00	0.00	350.00	350.00
Image Source	0.00	0.00	0.00	0.00	350.00	350.00
Johanson & Associates	0.00	0.00	0.00	0.00	1,400.00	1,400.00
Konica Minolta Business Solutions	0.00	0.00	0.00	0.00	700.00	700.00
Law Office of Crystal Cunningham	0.00	0.00	0.00	0.00	350.00	350.00
Morse, Geisler, Callister & Karlin, LLP	0.00	0.00	0.00	0.00	350.00	350.00
New Horizons	0.00	0.00	0.00	0.00	1,778.90	1,778.90
ONTRACK Program Resources, Inc.	0.00	0.00	0.00	0.00	350.00	350.00
PG & E Natomas Park	0.00	0.00	0.00	0.00	350.00	350.00
Ratto Law Firm	0.00	0.00	0.00	-87.50	0.00	-87.50
Reading Partners	0.00	0.00	0.00	0.00	350.00	350.00
Sac Region Coalition End Homelessness	0.00	0.00	0.00	0.00	350.00	350.00
Sacramento Area Council Govts	0.00	0.00	0.00	413.13	0.00	413.13
Sierra Nevada Journey	0.00	0.00	0.00	0.00	525.00	525.00
SMAQMD	0.00	0.00	0.00	0.00	5,000.00	5,000.00
SRCEH	0.00	0.00	0.00	0.00	525.00	525.00
Thanh T. Foxx, Inc.	0.00	0.00	0.00	0.00	700.00	700.00
Vavrinek, Trine, Day & Co., CPA	0.00	0.00	0.00	0.00	448.20	448.20
Wayne C. Johnson & Associates	0.00	0.00	0.00	0.00	700.00	700.00
Western Health Advantage	0.00	0.00	0.00	0.00	4,095.70	4,095.70
TOTAL	0.00	0.00	0.00	325.63	36,898.20	39,223.83

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
A/R Aging Detail
 As of September 30, 2016

	Type	Date	Num	Name	Terms	Due Date	Aging	Open Balance
Current								
Total Current								
1 - 30								
Total 1 - 30								
31 - 60								
Total 31 - 60								
61 - 90								
	Invoice	07/08/2016	1109	Sacramento Area Council Govts	Due Upon Receipt	07/08/2016	86	413.13
	Credit Memo	07/13/2016	1114	Ratto Law Firm		07/13/2016	79	<u>-87.50</u>
Total 61 - 90								325.63
> 90								
	Invoice	01/01/2010	105	Johanson & Associates	Due Upon Receipt	01/01/2010	2,464	350.00
	Invoice	01/02/2012	103	Johanson & Associates	Due Upon Receipt	01/02/2012	1,733	350.00
	Invoice	01/01/2014	515	American Income Life Insurance Company		01/01/2014	1,003	350.00
	Invoice	01/01/2014	523	Thanh T. Foxx, Inc.	Due Upon Receipt	01/01/2014	1,003	350.00
	Invoice	01/01/2014	616	Johanson & Associates	Due Upon Receipt	01/01/2014	1,003	350.00
	Invoice	01/01/2015	716	American Income Life Insurance Company		01/01/2015	638	350.00
	Invoice	01/01/2015	809	Johanson & Associates	Due Upon Receipt	01/01/2015	638	350.00
	Invoice	01/01/2015	813	Konica Minolta Business Solutions	Due Upon Receipt	01/01/2015	638	350.00
	Invoice	01/01/2015	839	PG & E Natomas Park		01/01/2015	638	350.00
	Invoice	01/01/2015	888	Wayne C. Johnson & Associates	Due Upon Receipt	01/01/2015	638	350.00
	General Journal	03/31/2015	PB0315-05	American Funds-c				940.16
	General Journal	04/01/2015	PB0415-01	American Funds-c				-940.16
	Invoice	05/08/2015	900	CQEL	Due Upon Receipt	05/08/2015	513	175.00
	Invoice	05/08/2015	901	SRCEH	Due Upon Receipt	05/08/2015	513	175.00
	Invoice	05/08/2015	902	Sierra Nevada Journey	Due Upon Receipt	05/08/2015	513	175.00
	Invoice	06/10/2015	904	California Professional Firefighters	Due Upon Receipt	06/10/2015	478	5,000.00
	Invoice	01/01/2016	909	AECOM	Due Upon Receipt	01/01/2016	273	5,954.00
	Invoice	01/01/2016	911	Agape Villages	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	913	American Income Life Insurance Company	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	915	Anixter	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	941	California Human Development	Due Upon Receipt	01/01/2016	273	610.80
	Invoice	01/01/2016	944	California Professional Firefighters	Due Upon Receipt	01/01/2016	273	5,000.00
	Invoice	01/01/2016	962	Comcast	Due Upon Receipt	01/01/2016	273	1,385.60
	Invoice	01/01/2016	966	CQEL	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	969	Dan Parrish Insurance Services	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	1005	Image Source	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	1016	Konica Minolta Business Solutions	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	1021	Law Office of Crystal Cunningham	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	1029	Morse, Gelster, Callister & Karlin, LLP	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	1032	New Horizons	Due Upon Receipt	01/01/2016	273	1,778.90
	Invoice	01/01/2016	1036	ONTRACK Program Resources, Inc.	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	1052	Reading Partners	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	1056	Sac Region Coalition End Homelessness	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	1063	Sierra Nevada Journey	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	1068	SRCEH	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	1080	Thanh T. Foxx, Inc.	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	1089	Vavrinek, Trine, Day & Co., CPA	Due Upon Receipt	01/01/2016	273	448.20
	Invoice	01/01/2016	1093	Wayne C. Johnson & Associates	Due Upon Receipt	01/01/2016	273	350.00
	Invoice	01/01/2016	1095	Western Health Advantage	Due Upon Receipt	01/01/2016	273	4,095.70
	Invoice	06/18/2016	1104	SMAQMD	Due Upon Receipt	06/18/2016	106	4,500.00
	Invoice	06/18/2016	1105	SMAQMD	Due Upon Receipt	06/18/2016	106	500.00
Total > 90								<u>38,898.20</u>
TOTAL								<u>39,223.83</u>